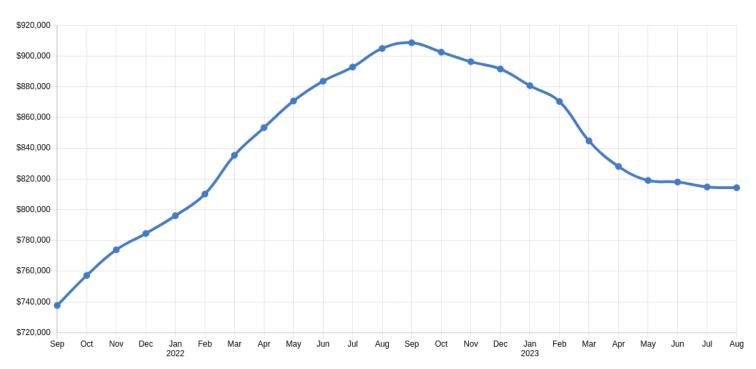


VIREB GRAPHSTATS REPORT

Zone 4 - Nanaimo • August, 2023



Cumulative Residential Average Single Family Detached Sale Price

Note: Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").



Single Family Detached Units Reported Sold



GRAPHSTATS REPORT

Zone 4 - Nanaimo • August, 2023

Comparative Activity by Property Type

Single Family Detached

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	152	153	-0.65%	1,722	2,034	-15.34%			
Units Reported Sold	83	71	16.90%	964	1,257	-23.31%			
Sell / List Ratio	54.61%	46.41%		55.98%	61.80%				
Reported Sales Dollars	\$71,504,689	\$62,190,298	14.98%	\$785,050,089	\$1,137,549,257	-30.99%			
Average Sell Price / Unit	\$861,502	\$875,920	-1.65%	\$814,367	\$904,972	-10.01%			
Median Sell Price	\$818,000			\$780,000					
Sell Price / List Price	97.95%	97.50%		98.43%	103.36%				
Days to Sell	35	33	6.06%	37	19	94.74%			
Active Listings	289	343							

Condo Apartment

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	46	30	53.33%	468	527	-11.20%			
Units Reported Sold	29	23	26.09%	251	389	-35.48%			
Sell / List Ratio	63.04%	76.67%		53.63%	73.81%				
Reported Sales Dollars	\$11,733,898	\$9,778,174	20.00%	\$108,747,148	\$177,198,922	-38.63%			
Average Sell Price / Unit	\$404,617	\$425,138	-4.83%	\$433,256	\$455,524	-4.89%			
Median Sell Price	\$400,000			\$410,000					
Sell Price / List Price	98.41%	96.75%		98.14%	101.94%				
Days to Sell	49	28	75.00%	39	20	95.00%			
Active Listings	100	63							

Row/Townhouse

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	29	34	-14.71%	358	402	-10.95%			
Units Reported Sold	27	15	80.00%	214	265	-19.25%			
Sell / List Ratio	93.10%	44.12%		59.78%	65.92%				
Reported Sales Dollars	\$15,214,800	\$7,649,200	98.91%	\$118,916,911	\$153,793,484	-22.68%			
Average Sell Price / Unit	\$563,511	\$509,947	10.50%	\$555,687	\$580,353	-4.25%			
Median Sell Price	\$564,900			\$548,950					
Sell Price / List Price	98.95%	97.93%		98.58%	103.90%				
Days to Sell	36	26	38.46%	39	19	105.26%			
Active Listings	55	85							

Land

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	34	14	142.86%	213	209	1.91%			
Units Reported Sold	5	3	66.67%	40	85	-52.94%			
Sell / List Ratio	14.71%	21.43%		18.78%	40.67%				
Reported Sales Dollars	\$1,915,000	\$1,206,000	58.79%	\$18,719,750	\$64,504,361	-70.98%			
Average Sell Price / Unit	\$383,000	\$402,000	-4.73%	\$467,994	\$758,875	-38.33%			
Median Sell Price	\$370,000			\$429,875					
Sell Price / List Price	91.25%	86.40%		95.70%	99.05%				
Days to Sell	126	46	173.91%	62	71	-12.68%			
Active Listings	94	58							



GRAPHSTATS REPORT

Zone 4 - Nanaimo • August, 2023

Gabriola - Comparative Activity by Property Type

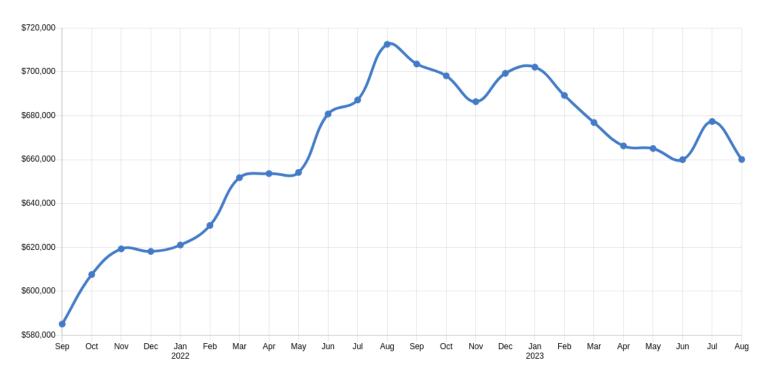
Single Family Detached

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	12	8	50.00%	62	73	-15.07%			
Units Reported Sold	3	2	50.00%	45	57	-21.05%			
Sell / List Ratio	25.00%	25.00%		72.58%	78.08%				
Reported Sales Dollars	\$1,680,000	\$1,780,500	-5.64%	\$29,703,290	\$40,612,616	-26.86%			
Average Sell Price / Unit	\$560,000	\$890,250	-37.10%	\$660,073	\$712,502	-7.36%			
Median Sell Price	\$565,000			\$626,000					
Sell Price / List Price	102.00%	104.89%		98.26%	104.65%				
Days to Sell	7	43	-83.72%	50	17	194.12%			
Active Listings	16	15							

Land

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	4	4	0.00%	49	52	-5.77%			
Units Reported Sold	2	1	100.00%	21	25	-16.00%			
Sell / List Ratio	50.00%	25.00%		42.86%	48.08%				
Reported Sales Dollars	\$598,000	\$497,500	20.20%	\$7,089,750	\$11,827,400	-40.06%			
Average Sell Price / Unit	\$299,000	\$497,500	-39.90%	\$337,607	\$473,096	-28.64%			
Median Sell Price	\$299,000			\$315,000					
Sell Price / List Price	101.37%	99.70%		95.07%	102.20%				
Days to Sell	4	4	0.00%	68	19	257.89%			
Active Listings	23	20							

Gabriola - Cumulative Residential Average Single Family Detached Sale Price





GRAPHSTATS REPORT

Zone 4 - Nanaimo • August, 2023

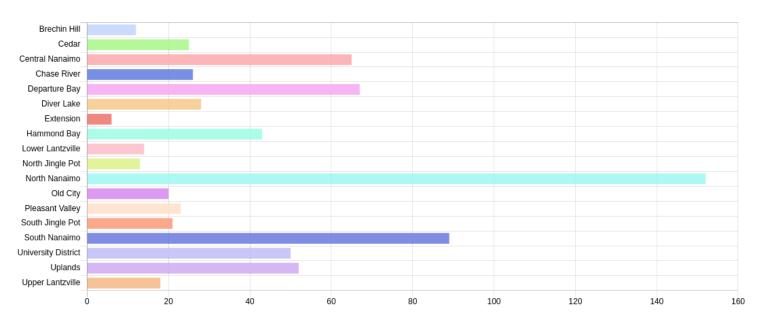
Single Family Detached Sales Analysis

Unconditional Sales from January 1 to August 31, 2023

	0-150k	150k- 200k	200k- 250k	250k- 300k	300k- 350k	350k- 400k	400k- 450k	450k- 500k	500k- 600k	600k- 700k	700k- 800k	800k- 900k	900k-1M	1M+	Total
Brechin Hill	0	0	0	0	1	0	0	2	1	4	3	1	0	0	12
Cedar	0	0	0	0	0	0	0	0	6	6	2	3	3	5	25
Central Nanaimo	0	0	0	0	0	0	1	2	18	26	12	3	1	2	65
Chase River	0	0	0	0	0	0	0	0	1	3	11	7	4	0	26
Departure Bay	0	0	0	0	0	0	0	1	5	15	17	13	4	12	67
Diver Lake	0	0	0	0	0	0	0	0	3	2	11	8	3	1	28
Extension	0	0	0	0	0	0	0	1	2	1	1	0	0	1	6
Hammond Bay	0	0	0	0	0	0	0	0	2	2	6	4	12	17	43
Lower Lantzville	0	0	0	0	0	0	0	1	1	1	2	4	1	4	14
North Jingle Pot	0	0	0	0	0	0	0	0	0	0	1	3	3	6	13
North Nanaimo	0	0	0	0	0	0	0	0	3	6	30	42	23	48	152
Old City	0	0	0	0	0	2	2	0	8	5	1	2	0	0	20
Pleasant Valley	0	0	0	0	0	0	0	0	1	4	9	4	3	2	23
South Jingle Pot	0	0	0	0	0	1	0	0	1	1	4	2	5	7	21
South Nanaimo	0	0	0	0	0	1	1	6	16	19	19	14	7	6	89
University District	0	0	0	0	0	0	1	4	4	18	11	3	5	4	50
Uplands	0	0	0	0	0	0	0	0	1	22	15	7	4	3	52
Upper Lantzville	0	0	0	0	0	0	1	0	0	3	1	4	1	8	18
Totals	0	0	0	0	1	4	6	17	73	138	156	124	79	126	724

Single Family Detached Sales by Sub Area

Unconditional Sales from January 1 to August 31, 2023



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.

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