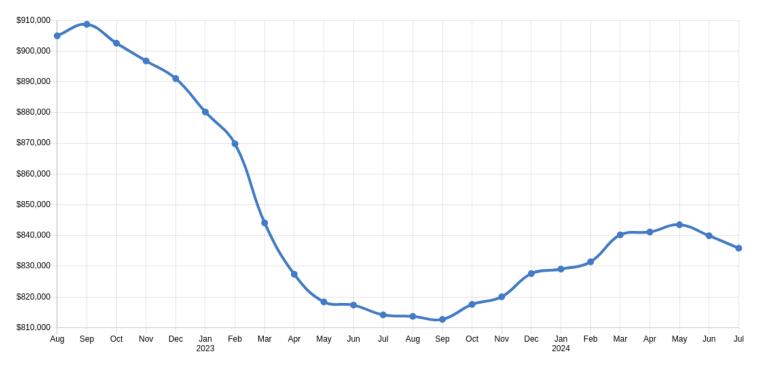
WIREB GRAPHSTATS REPORT

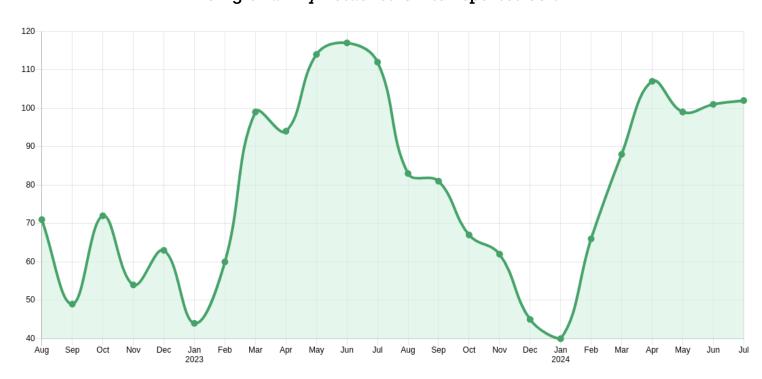
Zone 4 - Nanaimo • July, 2024

Cumulative Residential Average Single Family Detached Sale Price



Note: Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").

Single Family Detached Units Reported Sold





GRAPHSTATS REPORT

Zone 4 - Nanaimo • July, 2024

Comparative Activity by Property Type

Single Family Detached

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	188	169	11.24%	1,939	1,723	12.54%			
Units Reported Sold	102	112	-8.93%	941	949	-0.84%			
Sell / List Ratio	54.26%	66.27%		48.53%	55.08%				
Reported Sales Dollars	\$81,239,978	\$93,448,894	-13.06%	\$786,562,191	\$772,655,198	1.80%			
Average Sell Price / Unit	\$796,470	\$834,365	-4.54%	\$835,879	\$814,178	2.67%			
Median Sell Price	\$761,250			\$793,000					
Sell Price / List Price	98.35%	98.87%		97.92%	98.43%				
Days to Sell	35	32	9.38%	35	37	-5.41%			
Active Listings	377	286							

Condo Apartment

		Current Month		12 Months to Date				
	This Year	Last Year	% Change	This Year	Last Year	% Change		
Units Listed	67	52	28.85%	661	452	46.24%		
Units Reported Sold	28	27	3.70%	287	244	17.62%		
Sell / List Ratio	41.79%	51.92%		43.42%	53.98%			
Reported Sales Dollars	\$14,827,797	\$11,938,800	24.20%	\$126,414,420	\$106,417,424	18.79%		
Average Sell Price / Unit	\$529,564	\$442,178	19.76%	\$440,468	\$436,137	0.99%		
Median Sell Price	\$445,000			\$412,000				
Sell Price / List Price	98.14%	98.77%		98.28%	97.98%			
Days to Sell	50	37	35.14%	42	37	13.51%		
Active Listings	160	102						

Row/Townhouse

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	47	33	42.42%	429	363	18.18%			
Units Reported Sold	31	27	14.81%	244	200	22.00%			
Sell / List Ratio	65.96%	81.82%		56.88%	55.10%				
Reported Sales Dollars	\$17,402,600	\$15,485,400	12.38%	\$141,257,836	\$110,383,811	27.97%			
Average Sell Price / Unit	\$561,374	\$573,533	-2.12%	\$578,926	\$551,919	4.89%			
Median Sell Price	\$540,000			\$575,000					
Sell Price / List Price	98.72%	98.58%		98.66%	98.48%				
Days to Sell	38	29	31.03%	43	38	13.16%			
Active Listings	71	61							

Land

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	15	18	-16.67%	237	193	22.80%			
Units Reported Sold	7	3	133.33%	47	38	23.68%			
Sell / List Ratio	46.67%	16.67%		19.83%	19.69%				
Reported Sales Dollars	\$4,139,900	\$1,169,900	253.87%	\$23,792,900	\$18,010,750	32.10%			
Average Sell Price / Unit	\$591,414	\$389,967	51.66%	\$506,232	\$473,967	6.81%			
Median Sell Price	\$304,000			\$399,900					
Sell Price / List Price	96.29%	94.74%		95.47%	95.51%				
Days to Sell	117	47	148.94%	108	52	107.69%			
Active Listings	98	80							

GRAPHSTATS REPORT

Zone 4 - Nanaimo • July, 2024

Gabriola - Comparative Activity by Property Type

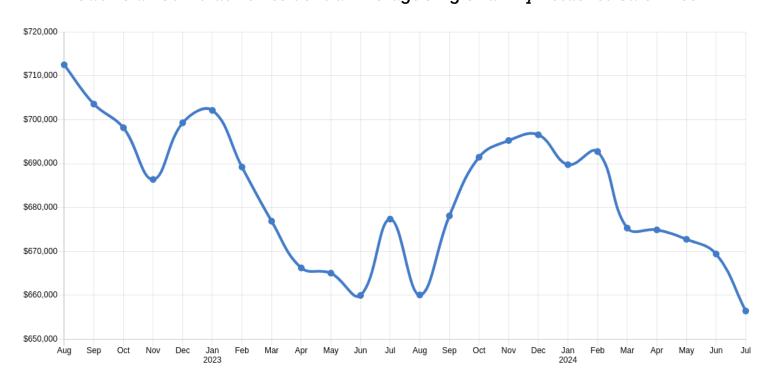
Single Family Detached

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	5	4	25.00%	81	58	39.66%			
Units Reported Sold	5	6	-16.67%	47	44	6.82%			
Sell / List Ratio	100.00%	150.00%		58.02%	75.86%				
Reported Sales Dollars	\$3,480,000	\$4,760,000	-26.89%	\$30,851,975	\$29,803,790	3.52%			
Average Sell Price / Unit	\$696,000	\$793,333	-12.27%	\$656,425	\$677,359	-3.09%			
Median Sell Price	\$692,000			\$650,000					
Sell Price / List Price	98.42%	97.92%		98.22%	98.43%				
Days to Sell	44	35	25.71%	48	53	-9.43%			
Active Listings	11	9							

Land

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	8	0		65	49	32.65%			
Units Reported Sold	3	4	-25.00%	19	20	-5.00%			
Sell / List Ratio	37.50%			29.23%	40.82%				
Reported Sales Dollars	\$1,178,000	\$1,135,000	3.79%	\$7,388,033	\$6,989,250	5.71%			
Average Sell Price / Unit	\$392,667	\$283,750	38.38%	\$388,844	\$349,463	11.27%			
Median Sell Price	\$379,000			\$346,000					
Sell Price / List Price	99.58%	92.59%		97.86%	94.87%				
Days to Sell	125	59	111.86%	67	71	-5.63%			
Active Listings	27	22							

Gabriola - Cumulative Residential Average Single Family Detached Sale Price





GRAPHSTATS REPORT

Zone 4 - Nanaimo • July, 2024

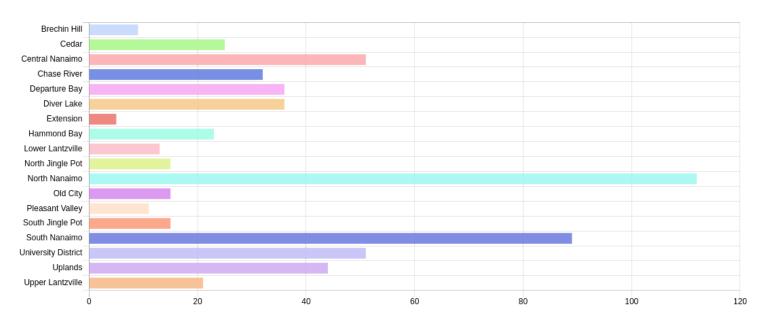
Single Family Detached Sales Analysis

Unconditional Sales from January 1 to July 31, 2024

	0-150k	150k- 200k	200k- 250k	250k- 300k	300k- 350k	350k- 400k	400k- 450k	450k- 500k	500k- 600k	600k- 700k	700k- 800k	800k- 900k	900k-1M	1M+	Total
Brechin Hill	0	0	0	0	0	0	0	1	1	1	3	2	1	0	9
Cedar	0	0	0	0	0	1	0	0	3	5	9	0	3	4	25
Central Nanaimo	0	0	0	0	0	0	1	0	18	14	16	2	0	0	51
Chase River	0	0	0	0	0	0	0	0	3	8	9	7	3	2	32
Departure Bay	0	0	0	0	0	0	0	0	0	7	10	4	7	8	36
Diver Lake	0	0	0	0	0	0	0	0	1	8	7	6	13	1	36
Extension	0	0	0	0	0	0	1	0	2	1	1	0	0	0	5
Hammond Bay	0	0	0	0	0	0	0	0	0	1	0	5	4	13	23
Lower Lantzville	0	0	0	0	0	0	0	0	1	3	4	0	2	3	13
North Jingle Pot	0	0	0	0	0	0	0	0	0	1	0	0	2	12	15
North Nanaimo	0	0	0	0	0	0	0	0	5	3	17	23	19	45	112
Old City	0	0	0	0	0	0	1	0	3	1	6	3	1	0	15
Pleasant Valley	0	0	0	0	0	0	0	0	1	1	5	2	0	2	11
South Jingle Pot	0	0	0	0	0	0	0	0	1	0	5	2	1	6	15
South Nanaimo	0	0	0	0	0	0	7	5	13	25	15	13	9	2	89
University District	0	0	0	0	0	0	0	1	11	17	6	6	5	5	51
Uplands	0	0	0	0	0	0	0	0	2	14	15	6	6	1	44
Upper Lantzville	0	0	0	0	0	0	0	0	1	1	0	7	0	12	21
Totals	0	0	0	0	0	1	10	7	66	111	128	88	76	116	603

Single Family Detached Sales by Sub Area

Unconditional Sales from January 1 to July 31, 2024



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.

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