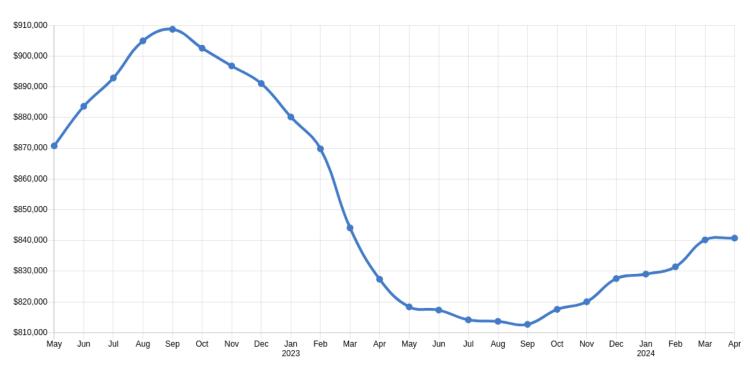


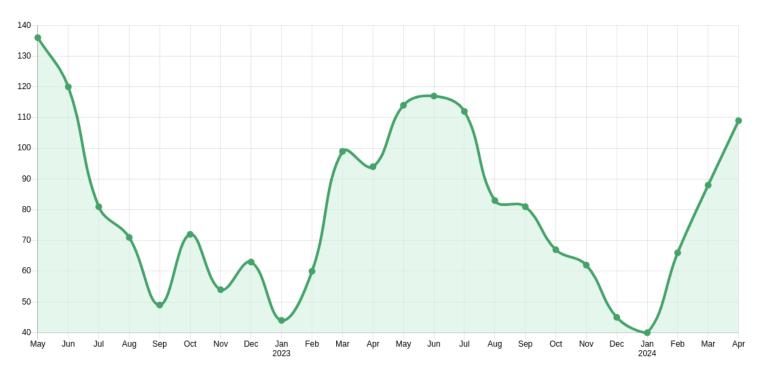
**WIREB** GRAPHSTATS REPORT

Zone 4 - Nanaimo • April, 2024



# Cumulative Residential Average Single Family Detached Sale Price

Note: Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").



# Single Family Detached Units Reported Sold



**GRAPHSTATS REPORT** 

Zone 4 - Nanaimo • April, 2024

# Comparative Activity by Property Type

#### Single Family Detached

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	199	145	37.24%	1,870	1,907	-1.94%			
Units Reported Sold	109	94	15.96%	984	943	4.35%			
Sell / List Ratio	54.77%	64.83%		52.62%	49.45%				
Reported Sales Dollars	\$89,955,265	\$76,785,432	17.15%	\$827,331,042	\$780,233,897	6.04%			
Average Sell Price / Unit	\$825,278	\$816,866	1.03%	\$840,784	\$827,395	1.62%			
Median Sell Price	\$775,000			\$795,000					
Sell Price / List Price	99.03%	98.85%		98.41%	98.52%				
Days to Sell	28	36	-22.22%	33	34	-2.94%			
Active Listings	331	221							

#### Condo Apartment

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	70	42	66.67%	584	467	25.05%			
Units Reported Sold	31	23	34.78%	296	241	22.82%			
Sell / List Ratio	44.29%	54.76%		50.68%	51.61%				
Reported Sales Dollars	\$14,026,000	\$10,192,100	37.62%	\$130,960,973	\$104,363,025	25.49%			
Average Sell Price / Unit	\$452,452	\$443,135	2.10%	\$442,436	\$433,042	2.17%			
Median Sell Price	\$418,000			\$421,575					
Sell Price / List Price	98.85%	97.91%		98.43%	98.09%				
Days to Sell	44	39	12.82%	38	33	15.15%			
Active Listings	123	84							

#### Row/Townhouse

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	40	37	8.11%	405	349	16.05%			
Units Reported Sold	25	19	31.58%	244	169	44.38%			
Sell / List Ratio	62.50%	51.35%		60.25%	48.42%				
Reported Sales Dollars	\$14,695,810	\$10,440,700	40.76%	\$141,838,798	\$93,063,875	52.41%			
Average Sell Price / Unit	\$587,832	\$549,511	6.97%	\$581,307	\$550,674	5.56%			
Median Sell Price	\$564,900			\$579,950					
Sell Price / List Price	98.85%	98.88%		98.71%	98.83%				
Days to Sell	54	48	12.50%	41	38	7.89%			
Active Listings	67	54							

#### Land

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	26	20	30.00%	249	195	27.69%			
Units Reported Sold	4	3	33.33%	42	33	27.27%			
Sell / List Ratio	15.38%	15.00%		16.87%	16.92%				
Reported Sales Dollars	\$2,165,000	\$814,000	165.97%	\$19,752,450	\$18,351,100	7.64%			
Average Sell Price / Unit	\$541,250	\$271,333	99.48%	\$470,296	\$556,094	-15.43%			
Median Sell Price	\$482,500			\$429,875					
Sell Price / List Price	94.96%	92.61%		95.52%	95.55%				
Days to Sell	85	43	97.67%	71	59	20.34%			
Active Listings	96	56							



**GRAPHSTATS REPORT** 

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## Gabriola - Comparative Activity by Property Type

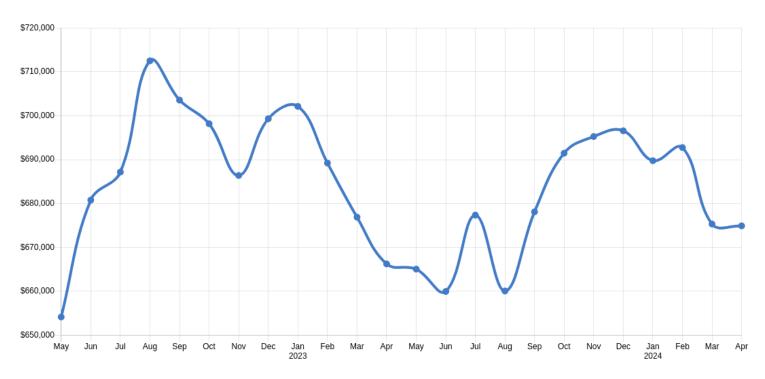
#### Single Family Detached

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	8	5	60.00%	82	54	51.85%			
Units Reported Sold	10	2	400.00%	53	34	55.88%			
Sell / List Ratio	125.00%	40.00%		64.63%	62.96%				
Reported Sales Dollars	\$6,605,175	\$1,224,400	439.46%	\$35,770,175	\$22,652,090	57.91%			
Average Sell Price / Unit	\$660,518	\$612,200	7.89%	\$674,909	\$666,238	1.30%			
Median Sell Price	\$660,000			\$640,000					
Sell Price / List Price	99.15%	97.64%		98.34%	99.13%				
Days to Sell	71	37	91.89%	51	41	24.39%			
Active Listings	14	12							

#### Land

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	2	5	-60.00%	55	59	-6.78%			
Units Reported Sold	4	3	33.33%	22	14	57.14%			
Sell / List Ratio	200.00%	60.00%		40.00%	23.73%				
Reported Sales Dollars	\$907,558	\$1,238,250	-26.71%	\$7,420,033	\$6,061,750	22.41%			
Average Sell Price / Unit	\$226,890	\$412,750	-45.03%	\$337,274	\$432,982	-22.10%			
Median Sell Price	\$225,000			\$289,000					
Sell Price / List Price	91.30%	98.35%		96.13%	96.28%				
Days to Sell	118	61	93.44%	70	47	48.94%			
Active Listings	24	22							

# Gabriola - Cumulative Residential Average Single Family Detached Sale Price





**GRAPHSTATS REPORT** 

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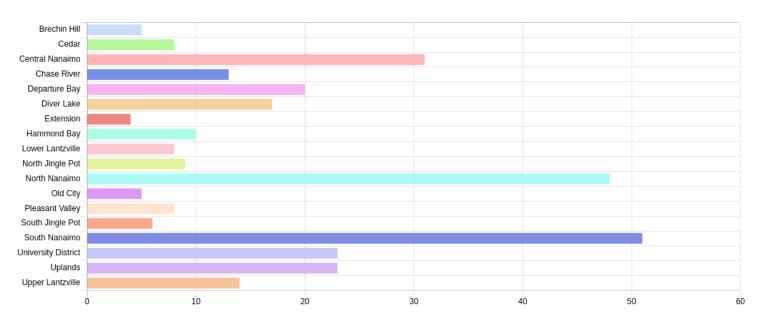
### Single Family Detached Sales Analysis

Unconditional Sales from January 1 to April 30, 2024

	0-150k	150k- 200k	200k- 250k	250k- 300k	300k- 350k	350k- 400k	400k- 450k	450k- 500k	500k- 600k	600k- 700k	700k- 800k	800k- 900k	900k-1M	1M+	Total
Brechin Hill	0	0	0	0	0	0	0	1	1	0	1	1	1	0	5
Cedar	0	0	0	0	0	0	0	0	1	0	4	0	1	2	8
Central Nanaimo	0	0	0	0	0	0	1	0	11	7	11	1	0	0	31
Chase River	0	0	0	0	0	0	0	0	1	1	5	3	2	1	13
Departure Bay	0	0	0	0	0	0	0	0	0	5	4	3	4	4	20
Diver Lake	0	0	0	0	0	0	0	0	1	3	4	3	5	1	17
Extension	0	0	0	0	0	0	1	0	1	1	1	0	0	0	4
Hammond Bay	0	0	0	0	0	0	0	0	0	1	0	0	2	7	10
Lower Lantzville	0	0	0	0	0	0	0	0	1	2	3	0	1	1	8
North Jingle Pot	0	0	0	0	0	0	0	0	0	1	0	0	0	8	9
North Nanaimo	0	0	0	0	0	0	0	0	2	1	10	8	10	17	48
Old City	0	0	0	0	0	0	0	0	2	0	2	0	1	0	5
Pleasant Valley	0	0	0	0	0	0	0	0	1	1	4	1	0	1	8
South Jingle Pot	0	0	0	0	0	0	0	0	1	0	2	2	0	1	6
South Nanaimo	0	0	0	0	0	0	4	2	10	14	9	5	7	0	51
University District	0	0	0	0	0	0	0	0	4	8	4	2	1	4	23
Uplands	0	0	0	0	0	0	0	0	2	7	6	5	3	0	23
Upper Lantzville	0	0	0	0	0	0	0	0	0	0	0	4	0	10	14
Totals	0	0	0	0	0	0	6	3	39	52	70	38	38	57	303

## Single Family Detached Sales by Sub Area

Unconditional Sales from January 1 to April 30, 2024



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.

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