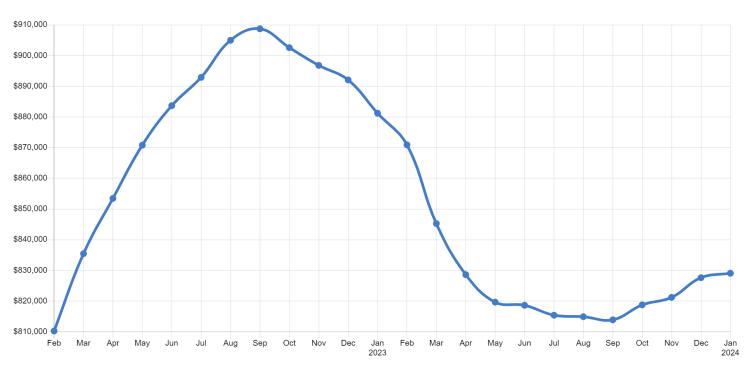
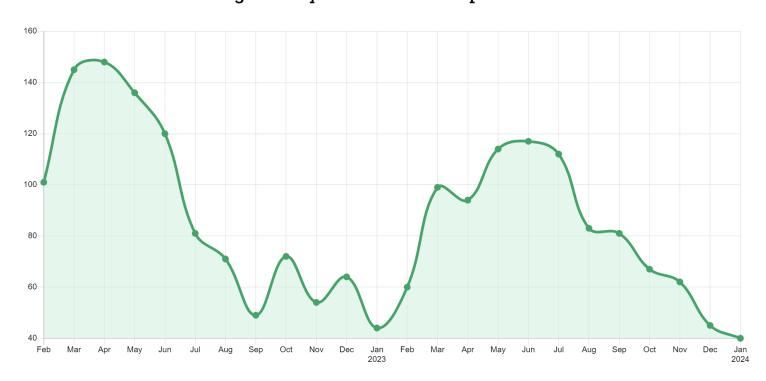
Zone 4 - Nanaimo • January, 2024

Cumulative Residential Average Single Family Detached Sale Price



Note: Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").

Single Family Detached Units Reported Sold





Zone 4 - Nanaimo • January, 2024

Comparative Activity by Property Type

Single Family Detached

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	107	112	-4.46%	1,692	2,204	-23.23%			
Units Reported Sold	40	44	-9.09%	974	1,085	-10.23%			
Sell / List Ratio	37.38%	39.29%		57.57%	49.23%				
Reported Sales Dollars	\$32,271,384	\$34,175,250	-5.57%	\$807,508,395	\$956,113,194	-15.54%			
Average Sell Price / Unit	\$806,785	\$776,710	3.87%	\$829,064	\$881,210	-5.92%			
Median Sell Price	\$766,843			\$788,500					
Sell Price / List Price	97.90%	98.43%		98.41%	101.16%				
Days to Sell	38	47	-19.15%	35	25	40.00%			
Active Listings	197	205							

Condo Apartment

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	40	27	48.15%	539	514	4.86%			
Units Reported Sold	16	10	60.00%	282	302	-6.62%			
Sell / List Ratio	40.00%	37.04%		52.32%	58.75%				
Reported Sales Dollars	\$6,435,750	\$3,693,100	74.26%	\$124,692,350	\$136,580,673	-8.70%			
Average Sell Price / Unit	\$402,234	\$369,310	8.92%	\$442,171	\$452,254	-2.23%			
Median Sell Price	\$365,125			\$423,325					
Sell Price / List Price	97.20%	96.32%		98.40%	100.54%				
Days to Sell	66	68	-2.94%	38	25	52.00%			
Active Listings	80	57							

Row/Townhouse

		Current Month		12 Months to Date				
	This Year	Last Year	% Change	This Year	Last Year	% Change		
Units Listed	24	24	0.00%	366	410	-10.73%		
Units Reported Sold	9	8	12.50%	225	212	6.13%		
Sell / List Ratio	37.50%	33.33%		61.48%	51.71%			
Reported Sales Dollars	\$5,581,900	\$4,104,400	36.00%	\$128,660,600	\$122,861,810	4.72%		
Average Sell Price / Unit	\$620,211	\$513,050	20.89%	\$571,825	\$579,537	-1.33%		
Median Sell Price	\$640,000			\$570,000				
Sell Price / List Price	97.68%	96.47%		98.68%	102.00%			
Days to Sell	42	49	-14.29%	38	28	35.71%		
Active Listings	52	38						

Land

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	16	19	-15.79%	229	210	9.05%			
Units Reported Sold	3	2	50.00%	40	53	-24.53%			



WIREB GRAPHSTATS REPORT

Zone 4 - Nanaimo • January, 2024

Sell / List Ratio	18.75%	10.53%		17.47%	25.24%	
Reported Sales Dollars	\$1,621,000	\$467,000	247.11%	\$17,840,750	\$38,617,311	-53.80%
Average Sell Price / Unit	\$540,333	\$233,500	131.41%	\$446,019	\$728,629	-38.79%
Median Sell Price	\$483,000			\$407,375		
Sell Price / List Price	96.04%	86.50%		98.98%	97.28%	
Days to Sell	72	84	-14.29%	58	54	7.41%
Active Listings	84	55				

VIREB GRAPHSTATS REPORT

Zone 4 - Nanaimo • January, 2024

Gabriola - Comparative Activity by Property Type

Single Family Detached

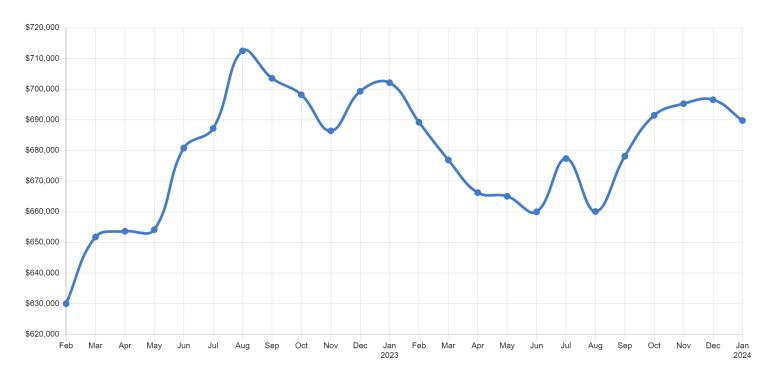
		Current Month		12 Months to Date				
	This Year	Last Year	% Change	This Year	Last Year	% Change		
Units Listed	6	2	200.00%	74	64	15.62%		
Units Reported Sold	3	1	200.00%	44	45	-2.22%		
Sell / List Ratio	50.00%	50.00%		59.46%	70.31%			
Reported Sales Dollars	\$1,693,500	\$600,000	182.25%	\$30,349,190	\$31,595,400	-3.94%		
Average Sell Price / Unit	\$564,500	\$600,000	-5.92%	\$689,754	\$702,120	-1.76%		
Median Sell Price	\$570,000			\$644,500				
Sell Price / List Price	94.56%	96.02%		98.89%	102.07%			
Days to Sell	112	183	-38.80%	47	32	46.88%		
Active Listings	12	7						

Land

		Current Month		12 Months to Date				
	This Year	Last Year	% Change	This Year	Last Year	% Change		
Units Listed	2	11	-81.82%	44	58	-24.14%		
Units Reported Sold	0	0		21	19	10.53%		
Sell / List Ratio	0.00%	0.00%		47.73%	32.76%			
Reported Sales Dollars	\$0	\$0		\$7,338,725	\$8,728,500	-15.92%		
Average Sell Price / Unit				\$349,463	\$459,395	-23.93%		
Median Sell Price				\$339,000				
Sell Price / List Price				96.26%	102.61%			
Days to Sell				65	17	282.35%		
Active Listings	14	18						

Zone 4 - Nanaimo • January, 2024

Gabriola - Cumulative Residential Average Single Family Detached Sale Price





Zone 4 - Nanaimo • January, 2024

Single Family Detached Sales Analysis

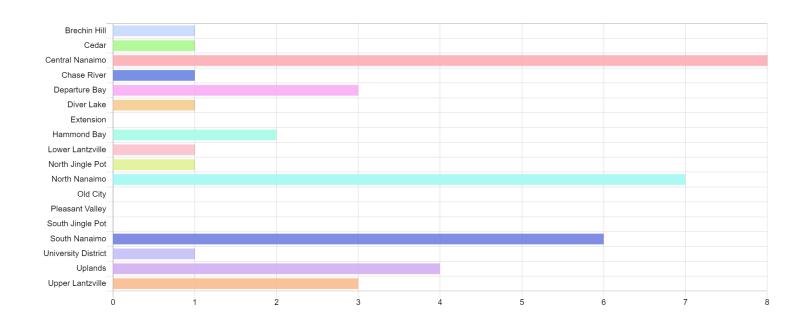
Unconditional Sales from January 1 to January 31, 2024

	0-150k	150k- 200k	200k- 250k	250k- 300k	300k- 350k	350k- 400k	400k- 450k	450k- 500k	500k- 600k	600k- 700k	700k- 800k	800k- 900k	900k-1M	1M+	Total
Brechin Hill	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1
Cedar	0	0	0	0	0	0	0	0	0	0	0	0	1	0	1
Central Nanaimo	0	0	0	0	0	0	0	0	5	1	2	0	0	0	8
Chase River	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Departure Bay	0	0	0	0	0	0	0	0	0	1	0	1	1	0	3
Diver Lake	0	0	0	0	0	0	0	0	0	0	0	0	1	0	1
Extension	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Hammond Bay	0	0	0	0	0	0	0	0	0	0	0	0	0	2	2
Lower Lantzville	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1
North Jingle Pot	0	0	0	0	0	0	0	0	0	0	0	0	0	1	1
North Nanaimo	0	0	0	0	0	0	0	0	0	0	2	2	1	2	7
Old City	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Pleasant Valley	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
South Jingle Pot	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
South Nanaimo	0	0	0	0	0	0	1	0	1	3	0	1	0	0	6
University District	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1
Uplands	0	0	0	0	0	0	0	0	0	2	2	0	0	0	4
Upper Lantzville	0	0	0	0	0	0	0	0	0	0	0	1	0	2	3
Totals	0	0	0	0	0	0	1	1	7	9	6	5	4	7	40

Single Family Detached Sales by Sub Area

Unconditional Sales from January 1 to January 31, 2024

Zone 4 - Nanaimo • January, 2024



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.

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